

WE'RE HIRING

Open Position

Title: Branch Sales Team Leader

Vacant position: 1

Work Station: Njombe Branch



Application Mode:

Any interested and qualifying candidate can send a signed letter of application, Updated CV, and copies of testimonials addressed to the HR Manager via an Email address: careers@platinumcredit.co.tz

Deadline: 25, June 2025



SWIPE

Minimum Qualifications

- At least Diploma in business related field
- At least 2 years' experience in sales and marketing field
- Computer applications and system usage skills

Basic Job Functions:

- Recruitment, training and coach sales team
- Team achievement of sales targets
- Portfolio performing with company standards
- Timely reports submission

Additional attributes

- Field oriented with ability to coach, lead and manage sales team
- Good Customer care skills
- Analytical skills, Good Communication and reporting skills
- Good problem analytical and solving skills
- Proficiency in computer applications



**WE ARE
HIRING!**

Open Position

Title: Sales Manager (Payroll Lending)

Vacant position: 1

Department : Sales

Work Station: Head Office (Dar es Salaam)

Application Mode:

Any interested and qualifying candidate can send a signed letter of application, Updated CV, and copies of testimonials addressed to the HR Manager via an Email address: careers@platinumcredit.co.tz

Deadline: 25 June 2025, 05:00pm



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Job Purpose:

To lead, develop, and manage the company's sales operations within the country, ensuring achieve sale target, market expansion, and strong customer relationships in alignment with company objectives.

Basic Job Functions

- Formulate and implement sales strategies that aligned with company strategy
- Team Leadership and development
- Sales target achievement and Develop effective marketing plan
- Establish and maintain effective relationship with potential stakeholders
- Maintain competitive edge in the market and identify industry changes to effect right strategies
- Collection and Portfolio Performance
- Training of RSM, Team Leaders on product knowledge, supervision skills and sales skills
- HR support and system



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Minimum Qualification and Experience

- Bachelor's degree in Business, Sales, Marketing or related field (Master's preferred)
- At least 5 years' relevant experience in competitive sales environment
- Proficiency in computer applications.

Key Competencies:

- Strategic Thinking
- Results-Orientation
- Team Leadership
- Customer Focus
- Analytical & Financial Acumen
- Adaptability & Decision-Making

Other Attributes

- Good interpersonal skills
- Good communication skills
- Good leadership skills
- Good time management skills
- Be a motivator and role model
- Ability to transfer skills and techniques to members